

Real Estate Minor

Richard Ross

Director of the Program

New York City is the second-largest real estate investment market in the world. The Real Estate Minor is designed to introduce O'Malley School of Business students to critical skills, concepts, and applications in real estate, including acquisitions, design and planning, construction management, asset and property management, financial structuring, fundraising, and valuation. The Real Estate Minor can be taken as a complement to any major in the O'Malley School of Business and is a strong match with Finance, Accounting, Marketing, and Business Analytics.

Real Estate Minor (for O'Malley School of Business Students)

Students in the OMSB who wish to complete the Real Estate Minor must complete three courses for a total of 9 credits:

Two Core Requirements

REAL 310	Real Estate Development	3
REAL 420	Real Estate Capstone	3
One Additional Course from the list below		3
FIN 309	Real Estate Investment	
MGMT 450	Negotiation & Conflict Mgmt	
MKTG 308	Sales Management	

Total Credits **9**

A minimum grade of C is necessary to receive minor credit.